



A MIX OF

TECHNOLOGY AND TRADITION

Achieve Interpersonal Mastery (Series 2)

In the training world, content is king and intrAtrain™ Blended Learning Solutions is the king of content! intrAtrain™ BLS is a revolutionary competency-building model based on the principles of Poly Modal learning. Participants learn more, faster, and with greater motivation than other training systems. Each blended learning workshop is content validated, fully customizable and includes supporting documents.

Courses are organized according to five (5) Series.

Series 1 – Achieve Self-Mastery

Series 2 – Achieve Interpersonal Mastery

Series 3 – Achieve Unit Excellence- Leader/Manager

Series 4 – Enable High Performing Teams – Leader/Member

Series 5 – Ensure Organizational Excellence – Executive

Each course includes valid evaluations, pre- and post-knowledge assessments, expert learning models, proven job aids and competency building skills.

- Participant's Performance Guide
- Fully Scripted Facilitator's Guide
- A Fully Animated Color PowerPoint® Presentation
- Level 1 Standard Workshop Evaluation
- Levels 2, 3, and 4 Fully Integrated Evaluations
- An "Introduction to Poly Modal Learning" Article
- The Skills Reinforcement Process
- The Manager's Coaching Brief Process
- Multiple Behavioral Self-Assessments
- Handouts and Small Group Activities
- A Welcome Letter for Participants
- A Performance/Learning Contract
- A How to Customize Total Performance Guide
- Much More!!!!

*Components provided with each course may vary depending on specific license

Available Courses

201 Master Essential Business Math

202 Prepare for Great Relationships

203 Build Great Relationships

204 Network Yourself

205 Build Great Relationships at Work

206 Confront Others Effectively

207 Value Diversity & the Contributions of Others

208 Overcome Difficult Behaviors

THE GREAT COMMUNICATOR SERIES

211 Practice the Science of Great Communication

212 Listen Actively to Really Hear

213 Persuade and Influence Others

214 Present Like a Pro

215 Assert Your Needs

216 Give Constructive Feedback

217 Keep Your Boss Informed

218 Ask Others for Help

219 Conduct Win-Win Negotiations

220 Master Essential Business Writing

221 Deliver Great Customer Service

222 Sell Through Needs & Relationships

223 Master Style-Based Selling

224 Master the Telephone

225 Master Sales Negotiations