

If you are looking to energize and empower your staff with an innovative and exciting training platform, the intRAtrain Performance and Learning System (PALS) should be your choice. PALS offers off-the-shelf or customized courses with a Training Accountability Platform and Performance Assurance System. The courses are organized into continuous learning paths—web-based interactive courses that provide a comprehensive blend of self-directed learning, emailable Application Activities, and Accountability Application Meetings facilitated by a Coach. Upon completion of each course, Learners exhibit a mastery of skills, knowledge, and behaviors

When you need new behaviors, cultural change, and accountability, blended learning with the intRAtrain Performance and Learning System is the answer.

# When learning results matter.

The courses within the system blends the efficiency of eLearning with high-impact coaching designed to build high-performance results. The goal is to provide the best intellectual capital available 24/7. The learning system is designed for continuous improvement and bringing out the best in people will supercharge your teams into inspired, high-performance!

#### The PALS system is designed to:

- Create a common language and continuous process for driving results by eliminating duplicate efforts or hit and miss "spot" training approaches
- Integrates divergent resources into one organized plan, increasing accountability, learning transfer, retention, and enhancing peak performance
- Creates consistency in evaluation, progress reports, and performance results
- Maximizes efficiency by significantly reducing training time and costs
- Reaches unlimited learners in multiple locations through web-based courses
- Stabilizes training efforts with a proven producer development system
- Eliminates inefficiency and duplication of effort. Accelerates the speed of ramping-up productivity, resulting in a faster, guaranteed ROI.



intRAtrain PALS	Other Systems
Built on a field-tested accountability system that guarantees high-performance skill transparency and transfer of learning, verified through quizzes and an Accountability Application Meeting with a Coach.	Quizzes only—no Coach interface
Every Learner earns an "A." No one can fail with the accountability system.	Unalterable Quiz scores
Learners are required to score 100% on quizzes/games and demonstrate mastery by completing Application Activities that are emailed to their Coach for verification of completion and accuracy.	No <i>verifie</i> d skill transfer. "Click and test" system only.
Managers as Coaches know where to invest their time, rewarding high-performance and redirecting ineffective behaviors.	No participation by managers as Coaches.
Online Goal Action Planners (GAPs) are created between Learners and Coaches to eliminate performance obstacles. Additional rework may be assigned to remove obstacles and strengthen performance to the "A" level. Annual reviews are more insightful as managers can pinpoint strengths and opportunities for development. No Learner can "hide."	No online goal setting between Learners and Coaches. Managers only see a score and completion date.
Our LMS is continually tuned to the needs of our clients. We have a dynamic system that allows for specific client requests.	Fixed "take it or leave it" interface.
Continuous technical support and software upgrades without additional cost.	Options and upgrades are additional cost.
Our Professional Service Division offers expert Coaches to hold Learners accountable, verifying knowledge and application. Internal or external coaching sessions are part of our system's architecture.	Coaching is not required for completion of courses, nor are those services offered.



## When learning matters, choose intRAtrain PALS.

If you are looking for a new training system, designed to produce results, choose intRAtrain PALS.

#### 1. Award-Winning Blended Learning System

Instills a culture of continuous learning and results-driven improvement as a consistent part of on-going learning initiatives

#### 2. Coaching

Helps employers/employees identify and overcome performance and work satisfaction obstacles, while guaranteeing accountability through Coach/Learner meetings

#### 3. Accountability

Measures skill gaps with Inventory Assessments, interactive tutorials, Application Activities, quizzes, games, and monthly Coach/Learner evaluation

#### 4. Convenience

Courses delivered through the internet, accessible 24 hours a day, 365 days a year, eliminating travel expenses and down-time, plus able to take courses off-line

### 5. Innovative Technology

Interactive audio-graphic tutorials, interactive paperless Application Activities, cross-functional learning communities, coaching scheduler, and progress reports

#### Course Series Available Include:

- Sales Cycle Management
- Sales Self-Management
- Customer Service Cycle Management
- Customer Service Self- Management
- Leadership Development



intRAtrain PALS is provided in partnership with CHART

**Learning Solutions.** Chart Learning Solutions has 30 years of improving Sales, Customer Service, Leadership, and employee productivity through training

programs and eLearning accountability programs. CHART has become the leader in eLearning courses by providing training, eLearning, and blended learning approach solutions to meet the needs of employees and students



